



JOB TITLE:

Medical Representative

JOB SUMMARY:

We are currently seeking to recruit a dynamic, results-driven individual to support the brands of one of our International Business Partners in the role of Medical Representative. This individual will be responsible for developing plans and growth strategies for assigned territories.

KEY RESPONSIBILITIES:

- Develops plans and growth strategies for assigned territories.
- Provides a direct marketing service to assigned accounts or regions.
- Ensures that the quality and consistency of service is maintained.
- Schedules appointments with doctors, pharmacists, hospital medical teams and health authorities.
- Keeps up to date with the latest product knowledge to support the interpreting, presenting and discussing of product information with health professionals during presentations.
- Develops strategies for increasing opportunities to meet and talk to contacts in the medical and healthcare sector.

ACADEMIC REQUIREMENTS:

Bachelor's Degree in any discipline, with a strong preference for candidates with a background in sales or related fields.

ADDITIONAL REQUIREMENTS:

- Candidates must possess their own car for commuting and travelling to client locations.
- Must be willing and able to travel frequently when required.

KNOWLEDGE/SKILLS/ABILITIES:

- Self-motivated and committed to driving sales.
- Able to work with minimal direction while building excellent working relationships to attain team goals.
- Excellent communication skills in English, Dutch, Papiamentu and preferably Spanish (both oral and written).
- Positive attitude, values, and work ethic.
- Ability to effectively manage competing priorities.
- Proficiency in the use of computers and applications, especially Microsoft Excel and PowerPoint, facilitating data analysis, reporting and communication.

Interested? Please send your resume and your motivational letter to
anabel.corsen@curapharm.com no later than May 31st, 2025.